

**Memorandum of Understanding
Between**

Escuela de Negocios Universidad Adolfo Ibáñez

and

Fundación HonduFuturo

The Escuela de Negocios Universidad Adolfo Ibáñez and HonduFuturo, share an interest in strengthening bilateral cooperation in the field of education between Honduras and Chile, and promoting stronger ties between the two institutions to increase the financial support available for graduate studies of Honduran students.

The purpose of this agreement is to foster cooperation and enhance the links between the two institutions through the provision of shared financing for talented Honduran students admitted to residential MBA and Master of Science programs at Escuela de Negocios Universidad Adolfo Ibáñez, within the framework of a joint Graduate Loan-Scholarship program.

The joint Graduate Loan-Scholarship Program will operate as follows:

1. Students in Honduras interested in this joint Graduate Loan-Scholarship Program will seek admission to the residential MBA and Master of Science programs offered by Escuela de Negocios Universidad Adolfo Ibáñez, following the normal application procedures and meeting all the standard admissions requirements (including official language tests) established by the School.
2. Students admitted to residential MBA and Master of Science programs offered by Escuela de Negocios Universidad Adolfo Ibáñez will submit a Loan-Scholarship application to HonduFuturo, following the normal application procedures and meeting all the standard requirements established by HonduFuturo.
3. Students who are offered a place for full-time graduate studies at Escuela de Negocios Universidad Adolfo Ibáñez and who are selected as beneficiaries of the Loan-Scholarship Program of HonduFuturo will be eligible or considered for the shared financing under this agreement.
4. Escuela de Negocios Universidad Adolfo Ibáñez will provide a scholarship of **30%** of tuition only for HonduFuturo recipients enrolled full-time in the MBA and Master of Science programs at Escuela de Negocios Universidad Adolfo Ibáñez and who maintain satisfactory academic progress for up to **4** students each academic year.
5. Escuela de Negocios Universidad Adolfo Ibáñez will offer this financial support to 4 master's students for a maximum period of one academic year.

6. HonduFuturo will provide the remainder of the tuition, fees, living allowance and will cover other related costs, in accordance with its policies and procedures, i.e. up to USD 25,000 annually for a maximum financing of two years, or USD 50,000 total.
7. The students are responsible for obtaining financial resources to cover other costs (that are not included in this Loan-Scholarship agreement) related to their program of study.
8. Each institution will designate a coordinator to implement and monitor this joint Graduate Loan-Scholarship Program. In particular, the designated coordinators will be responsible for ensuring:
 - a) that Escuela de Negocios Universidad Adolfo Ibáñez and HonduFuturo provide prospective Honduran students with information on their programs of interest and guidance on how to apply to the MBA and Master of Science programs
 - b) that Escuela de Negocios Universidad Adolfo Ibáñez provides HonduFuturo with all the relevant promotional materials and brochures on the different MBA programs at Escuela de Negocios Universidad Adolfo Ibáñez to encourage interest among prospective Honduran students
 - c) that Escuela de Negocios Universidad Adolfo Ibáñez provides all Honduran students admitted to their residential graduate degree programs information on the Loan-Scholarship Program of HonduFuturo and encourages these students to contact and submit an application to HonduFuturo
 - d) that HonduFuturo informs Escuela de Negocios Universidad Adolfo Ibáñez of successful candidates by sending the list of Honduran students admitted to Escuela de Negocios Universidad Adolfo Ibáñez and selected as beneficiaries of the Loan-Scholarship Program of HonduFuturo
 - e) that Escuela de Negocios Universidad Adolfo Ibáñez will select from the list mentioned in Number 5, the students who will be granted the university scholarship mentioned in Number 4, when the number of joint students is limited. The University will then inform HonduFuturo of this decision.
 - f) that HonduFuturo provides Escuela de Negocios Universidad Adolfo Ibáñez with institutional information on HonduFuturo and pertinent details on its Loan-Scholarship Program and the payment scheme (see Appendix I) and that the designated coordinator of Escuela de Negocios Universidad Adolfo Ibáñez communicates this information to the relevant authorities of Escuela de Negocios Universidad Adolfo Ibáñez (i.e. bursars and student accounts offices)
 - g) that both institutions make the necessary financial arrangements for confirmed recipients
 - h) that both institutions have the obligation to inform the other party of any change in the designated coordinator or signatory in charge of this agreement.

9. The designated coordinators are:

For Escuela de Negocios
Universidad Adolfo Ibáñez

Federica Curi
Director of International Admissions
Federica.curi@uai.cl
+(56) 2 2331 1220

For HonduFuturo

Fabiola Ráquel
Executive Director
Fabiola.raquel@hondufuturo.org
+(504) 2290-3689

10. Both institutions will promote the agreement to prospective Honduran graduate students.

The agreement shall remain in force from the date of signature by the designated representatives of each party and will be in effect for five years. Either party may terminate the agreement by providing at least thirty days prior written notice to the other party.



Federica Curi
Director of International Admissions
Escuela de Negocios
Universidad Adolfo Ibáñez

Date: January 28th 2021

Fabiola Ráquel
Executive Director
HonduFuturo

Date:



[cooperation agreements]

APPENDIX I

GENERAL TERMS AND PAYMENT SCHEMES OF HONDUFUTURO'S LOAN-SCHOLARSHIP PROGRAM

1. HonduFuturo's financing system consists of a Loan-Scholarship for up to US\$25,000 annually for a maximum financing of two years, or US\$50,000 in total.
2. The applicants for the Loan-Scholarship determine the amount to be requested from HonduFuturo in accordance with HonduFuturo's policies and procedures.
3. Successful applicants (beneficiaries) of this program can use the Loan-Scholarship to cover the full or partial costs of their graduate studies abroad.
4. HonduFuturo's Loan-Scholarship is granted in U.S. Dollars. All payments to beneficiaries (e.g. installment, housing, living allowance) are also made in U.S. Dollars, but HonduFuturo may pay tuition to universities in other currencies, if so required. However, HonduFuturo's beneficiaries have the obligation to assume any discrepancy arising from foreign exchange fluctuations, foreign exchange or transfer costs.
5. HonduFuturo's selection process for the Loan-Scholarship Program is performed on a yearly basis. The online application becomes available every year by mid-February and applicants can start complying with documentary requirements until April 30th. Results are published between the last two weeks of June each year.
6. HonduFuturo notifies partner universities immediately regarding the results of the selection process by sending them the list of HonduFuturo's beneficiaries admitted to their graduate degree programs.
7. Once students are selected and notified as beneficiaries of HonduFuturo, the latter arranges a meeting with the students to explain in detail the terms and conditions of the Loan-

Scholarship. The students who accept these terms and conditions decide on the allocation of this Loan-Scholarship taking into account the maximum amounts mentioned in item 1 above. The beneficiary can allocate approved financial support among the following cost items:

- Airfare to and from university (up to US\$2,000)
 - Settling allowance (one-time payment of up to US\$2,000)
 - Tuition
 - Health insurance
 - Living allowance (up to US\$1,300 per month. It can be increased by 25% , to US\$1,650, if the beneficiary travels with family)
 - Textbooks and computer allowance (up to US\$2,000 per year)
 - Debt insurance
8. HonduFuturo clearly informs the beneficiaries, which of the above items are payable directly to them or to the universities.
 9. HonduFuturo pays annual tuition and fees (and health insurance, when this is included in the tuition fees) directly to the college in the months of September, November, January, March, May or July.
 10. The beneficiaries are responsible for obtaining financial resources to cover the costs that are not included in this Loan-Scholarship agreement related to their program of study.
 11. This loan converts into a partial scholarship if the student returns to reside in Honduras for a minimum pre-established period. In order to qualify for the scholarship 40% waiver of the loan (those pursuing postgraduate degrees in management or MBA programs are awarded only 20% scholarship of the loaned amount), students must accomplish the following three requirements:
 - a. Receive their postgraduate degree,
 - b. Return to reside in Honduras, and
 - c. Remain and work in Honduras continuously for three to five years.

The remaining loan component must be paid by the beneficiary on a monthly basis upon his/her return to Honduras according to the established amortization period, which shall exceed a 5-year term.

An additional 20% scholarship shall be awarded to the beneficiary if he/she, upon returning to the country, engages in employment for a minimum period of one year as professors in public or private universities.